Panasonic



FPAW November 19, 2015

Panasonic Weather Solutions (PWS)

A part of Panasonic Avionics Corporation

- Experience/Personnel:
 - 2 Locations:

Raleigh, North Carolina Denver, Colorado

- 12 years of operation
- 40+ atmospheric scientists, meteorologists, and engineers (aviation & HPC)
- Technology and Intellectual Property:
 - Highly sophisticated and proprietary weather forecasting models
 - \$100M invested over the last decade, three key patents
 - Global, real-time communications and data management infrastructure
- Current Markets Served and Developing Relationships:
 - Airlines, Airport Operations, Utilities, Governments, Energy, Commodity Trading

We are the only private entity on the planet that develops and runs custom global weather models

Panasonic 4D Weather

What makes a better weather forecast

Highest Value Data

Unmatched Data QC

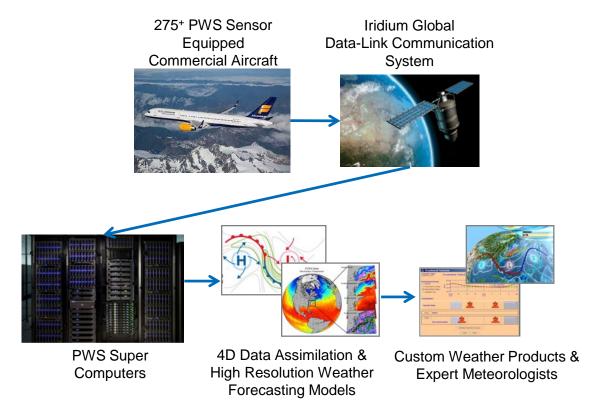
Custom Modeling

Expert Meteorologists

Panasonic Weather Solutions leads the industry in each of these requirements and the resulting combination is superior weather forecasting

Panasonic Weather Solutions

Creation of a Better Weather Forecast



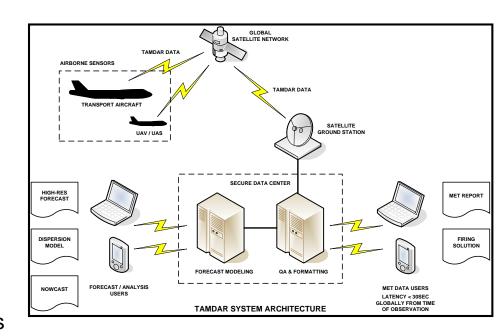






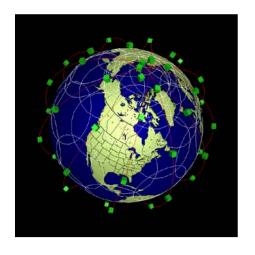
Panasonic 4D Weather Global Atmospheric Data Acquisition → Superior Forecasting

- Atmospheric Sensor manned and unmanned
- Iridium Communications global, two-way, data link
- Expert Wx Modeling & Forecasting
 - data distribution and archiving
 - sophisticated multi-tiered data QA
 - custom, predictive weather models with 4-dimensional data assimilation
 - tailored solutions, including user interfaces and decision support tools



Global Communications for UAS operations

- Bi-directional communication to any equipped aircraft at any altitude or location globally
- Low message latency (near real-time)
- Channel also available for:
 - Other payload data transmission
 - BLOS (global) command and control
 - Aircraft tracking
 - High security encryption possible



Iridium satellite constellation (global, secure, high availability)

Previous TAMDAR-Edge Prototype R&D

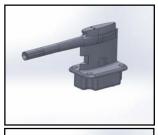




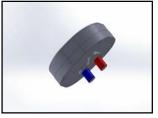




TAMDAR-Edge Sensor Detail (SWaP)



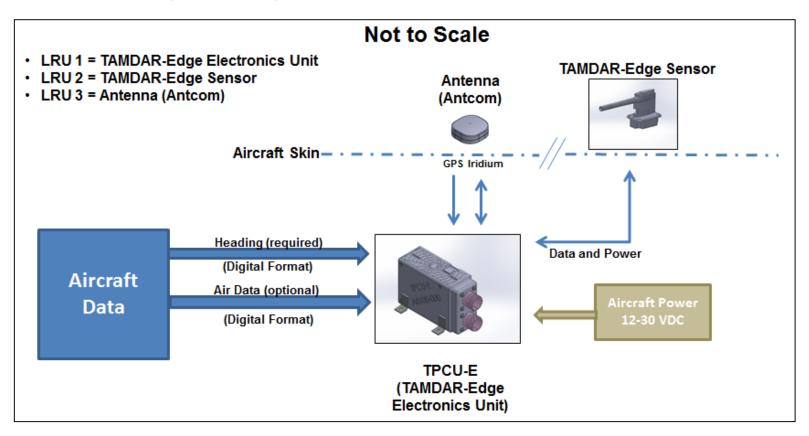


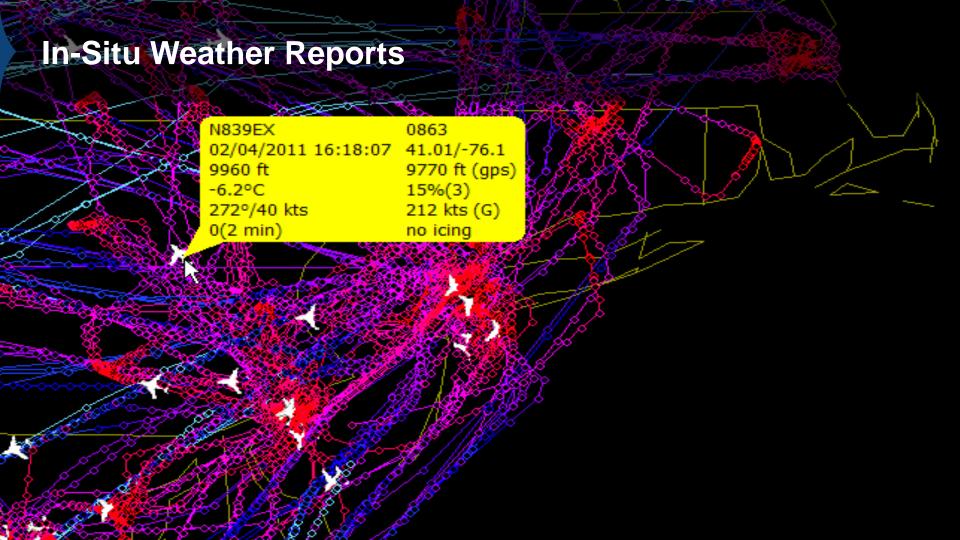


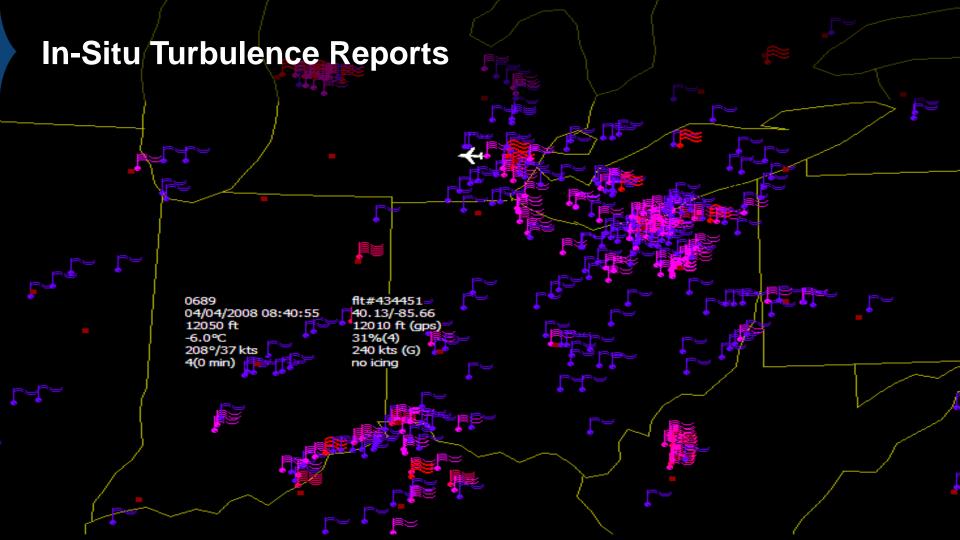
Component	Size – LxWxH (in.)	Weight (oz.)	Current (mA) @ 28vdc Nominal/Max
TAMDAR-Edge Sensor Probe	6.6 x 2.0 x 3.3	4.0	75/1150
TAMDAR-Edge Electronics Unit	4.6 x 1.7 x 3.0	8.0	70/340
TAMDAR-Edge Antenna	2.1 x 2.1 x 0.75	2.9	N/A

Total Power @ 28vdc	Total Weight
4 Watts (not heating) 30 Watts (heating maximum)	14.9 oz. (plus cabling)

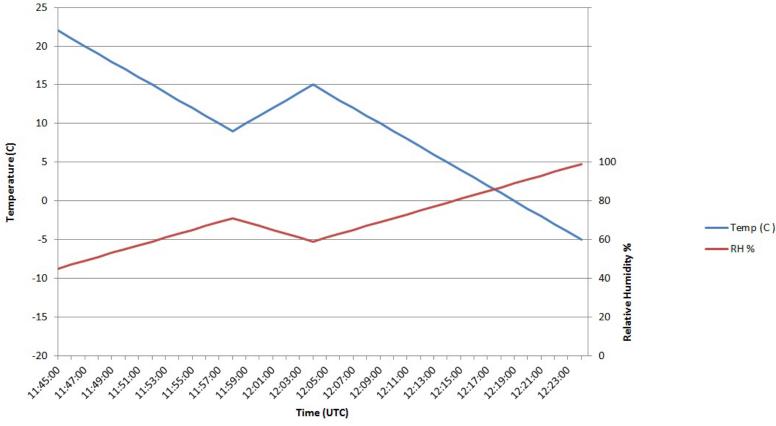
TAMDAR-Edge Integration – Notional (3 LRUs)



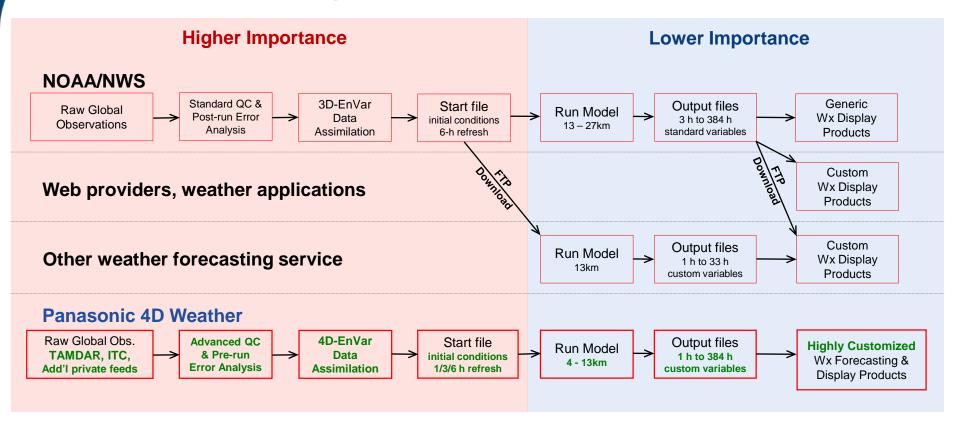




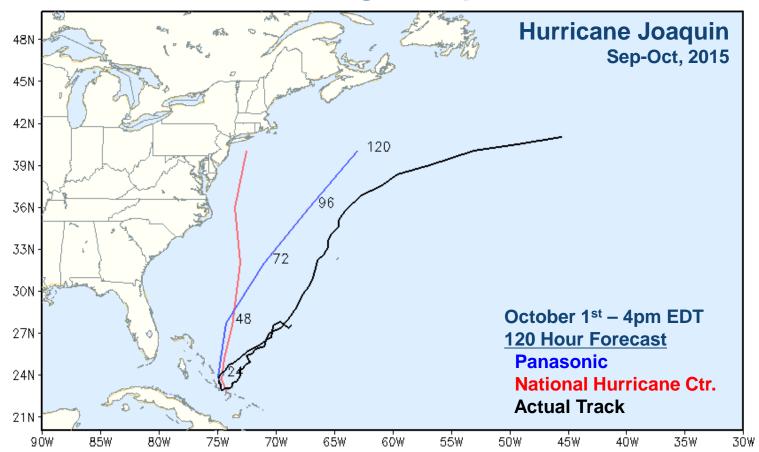
Icing Watch Dog



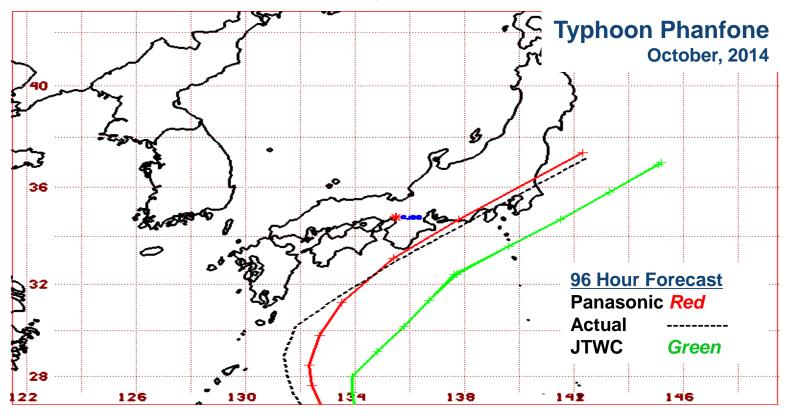
Steps to Generating Superior Forecasts



Severe Weather Forecasting – Tropical Storms



Severe Weather Forecasting – Tropical Storms



20141001/18z Cycle Phanfone JTHC=Green, PHS= Red, Actual = Green D

An example of a substantially better forecast: Northeast "Blizzard?"

PWS' forecast was far more accurate than other models and forecasts

Table of average forecasted snowfall totals in inches, 48 hours in advance of storm

January, 2015

	ECMWF	NAM-12	NWS	PWS	Actual
PHL	13	8	10-15	3	1.2
LGA	21	21	20-25	8	11.0
EWR	21	18	20-25	6	6.5
BOS	23	22	25-30	28	24.6

ECMWF: European Center for Medium-Range Weather Forecasts, **NAM-12**: North American Mesoscale Forecast System, **NWS**: National Weather Service Forecast, **PWS**: Panasonic Weather Solutions Forecast Model

National Weather Service

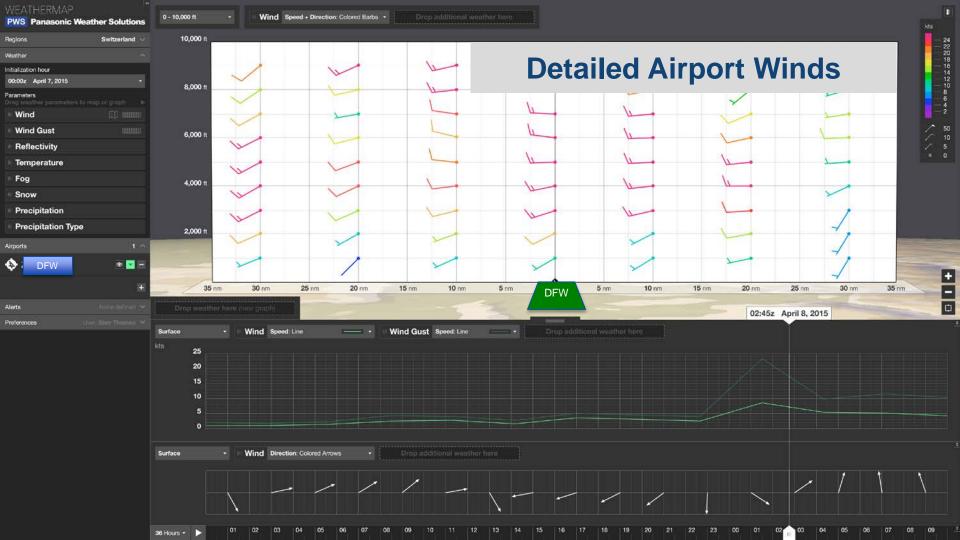
Before

After

"crippling and potentially historic blizzard" with 20 to 30 inches of snow, "locally, higher amounts possible"

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"We recognize the need to work harder and smarter to produce better forecasts and to **better communicate forecast uncertainty and manage expectations.**"





Summary

Today, as the only private entity in the world using custom-developed and operationalized global weather models, Panasonic Weather Solutions is working with leading aviation entities to **improve operational performance and safety**, as well as become more **environmentally friendly** due to reduced fuel burn and CO2 emissions via flight optimization.

Look for more PWS announcements soon...